# NORTHGATE DRIVE TO ZERO CONSULTANCY



# Drive to Zero Consultancy, supporting your company's transition to electric.

Northgate's new Drive to Zero Consultancy service provides complete and impartial advice on transitioning your business' fleet to electric vehicles. We understand that transitioning your fleet involves more decisions and considerations than a typical vehicle renewal cycle. With unfamiliar challenges and evolving requirements, knowing when and how to integrate EVs into your fleet can feel overwhelming.

That's where Northgate can help. Our specialist EV Consultants will work with you to produce a complete and impartial report, tailored to suit your business objectives. The report provides insight and recommendations on vehicles, charging infrastructure and driver engagement, allowing you to build an informed EV transition strategy.

# WHAT DOES NORTHGATE'S DRIVE TO ZERO CONSULTANCY INCLUDE?



Fleet data analysis, with data collected via telematics or by inputting fleet data into Northgate's Drive to Zero Hub



Access to the Drive to Zero Hub EV transition platform, providing live analysis of uploaded fleet, sites and driver data



Detailed analysis of your business' fleet operations to understand its carbon footprint and overall environmental impact



Driver surveys, gathering essential feedback from your drivers on:

- Attitudes toward EVs
  - · Experience with driving EVs
  - · Home charging suitability
  - · Key concerns of EV adoption



Workplace charging assessment of business sites, including infrastructure requirements and EV workplace charging suitability



Potential running costs and CO<sub>2</sub> savings that can be achieved from switching from ICE to electric vehicles



A recommended transition plan, including tailored recommendations to reduce fuel costs and carbon emissions, ensuring a smooth and cost-effective transition to electric vehicles



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### HOW DOES NORTHGATE'S DRIVE TO ZERO CONSULTANCY SERVICE WORK?





#### **UNDERSTANDING YOUR BUSINESS NEEDS**

A dedicated consultant will work closely with you to understand your business objectives and gather key fleet information and data to ensure a solution tailored to your requirements.



#### PROPOSED CONSULTANCY SCOPE

We provide a detailed proposal outlining the scope of work, associated consultancy costs, and expected timeframes for your Drive to Zero Consultancy Report.



#### DATA COLLECTION

We gather essential insights using detailed telematics journey information, driver surveys and charging capabilities to help build an accurate and effective strategy.



#### **INITIAL REPORT**

We develop an initial draft report, summarising our key findings, and structure the recommendations to ensure they align with your business requirements.



#### FINAL REPORT & PRESENTATION

We deliver a comprehensive consultancy report, complete with in-depth analysis and clear recommendations, presented to your key stakeholders to support decision-making.



#### WHAT'S NEXT?

If agreed, we can forward the findings to our partners at Northgate Vehicle Hire and ChargedEV, who will put detailed proposals together to meet the recommendations of your report.

Scan the QR code for further information on Northgate's Drive to Zero Consultancy service and to discuss how Northgate can support your fleet's transition to electric, or contact our Drive to Zero Consultancy Team: drivetozeroconsultancy@northgate.co.uk















